RESUME

**Khot Shashikant Krishna Mob-No: 09404990525**

**E-mail:** [**khotshashi9@gmail.com**](mailto:khotshashi9@gmail.com)

**CAREER OBJECTIVE E**

To get an opportunity as an executive in a field of marketing and Finance where I can use my knowledge, that will help me in achieving an organizational goal and more learning.

# **CAREER PATH**

**The HDFC Bank (4th October, 2011 to till date)**

**Designations: Senior Sales Officer**

**Branch Sales Officers-**

* Sales of CASA Products.
* Cross sales TPP Products.
* To explain to the customer various benefits of the products being distributed.
* To help customer to complete documentation and application formalities.
* To verify the authenticity of the documents and identity of the customers.
* Maintain a daily register to capture the forms send to CPU with other require details for account set up.

**Achievements:**

* Successfully achieved the **liability products and third party cross selling.** Up to **10 lack Life insurance** done from my customers which is sourced by me from **last two years.**
* Business done by **Government organization, 15 Grampanchayat account** sourced by me.
* Rural activities done in a various villages and getting leads.
* Teachers day activities done in a schools and gets Teachers Accounts, and also Doctors accounts in a Doctors accounts contest.
* Tahshildar office Gadhinglaj Salary Accounts sourced.
* Educational organization **“Shree Gajajan Maharaj Rural Polytechnics college Mahagaon Tal-Gadhinglaj”** Salary Account sourced.

# **EDUCATIONAL PROFILE E**

|  |  |  |  |
| --- | --- | --- | --- |
| **Qualification** | **Board/University** | **Year of passing** | **Percentage/**  **CGPA** |
| M.M.M. | Pune University | 2011 | B+ |
| B.C.A. | Shivaji University | 2009 | A |
| H.S.C. | Kolhapur Board | 2006 | B+ |

# **COMPUTER SKILL S**

**Operating systems** : Windows xp, DOS.

Computer Languages : C, C++, VB, VC++ and HTML

**Well versed with MS-Office tools and internet application**

# **EXTRA CURRICULUM ACTIVITIES S**

* MCC (Maharashtra Candidate Course) with “B” Grade

# **MAJOR LIVE PROJECT T**

**Marketing Management:**

1. To study a Customer Satisfaction of Newspaper Industry.
2. A study on Marketing Mix with a Various Companies DVD Players in Gadhinglaj.

**Computer :**

1. Website Development on “Historical Places in Maharashtra”.
2. Theatre Ticketary System.

# **PERSONAL SKILLS S**

Comprehensive problem solving abilities, good handwriting skills, sincere, dedicated to work, ability to work any situation, willing to learn from others.

# **PERSONAL DETAILS S**

**Name :** Khot Shashikant Krishna

**Permanent Address :** Near MSEB Mangal Karyalay,

Kadgaon road, Gadhinglaj.

Tal- Gadhinglaj

Dist: Kolhapur

Pin Code: - 416502

**Date of Birth : 0**1-02-1987

### Marital Status : Single

#### Gender : Male

**Nationality :** Indian

**Languages Known :** English, Hindi, and Marathi

**Hobbies :** Playing cricket, Traveling

# **REFERANCES S**

Mr. Gopalkumar Ram

Branch Manager

HDFC Bank Ltd. Gadhinglaj.

Mobile No. 9371086051

# **DECLARATION N**

I hereby declare that the information furnished above is true up to the best of my Knowledge and belief.

## Date:

**Place: Gadhinglaj.**  (**Khot Shashikant Krishna)**